

# How Can Digitalizing Procurement Processes **Reduce Sourcing Cycle Time** and Boost Supplier Savings?

## Operating more than **20 manufacturing plants** and facilities across India

Serving the automotive industry in India, Badve Engineering Limited is a leading supplier of automotive components and aggregates. The company is engaged in sheet metal fabrication, surface treatments such as painting, and plastic molding. Looking to reduce inefficiencies in its procurement processes, Badve needed to find a way to reduce sourcing cycle time and improve collaboration with suppliers. Intent on achieving sustainable cost savings across a wide variety of spend categories, the organization **centralized indirect sourcing**.



# Easing Supplier Collaboration and Management with the SAP® Ariba® Sourcing Solution



BADVE ENGINEERING GROUP

## Before: Challenges and Opportunities

- Modernize procurement operations by digitalizing sourcing processes
- Deliver visible efficiencies by centralizing and standardizing sourcing processes across the business to improve sourcing cycle time and boost spend compliance

## Why SAP and InfraBeat Technologies Private Limited

- End-to-end procurement processes using the SAP® Ariba® Sourcing solution, providing greater sourcing transparency and the ability to collaborate with suppliers more efficiently
- InfraBeat's significant experience implementing SAP Ariba solutions, enabling procurement to move from soft measures to savings based on real purchases and demand
- InfraBeat's consulting expertise and industry knowledge

## After: Value-Driven Results

- Established centralized procurement processes, improving collaboration among procurement stakeholders and suppliers, raising the firm's brand image and professional reputation
- Reduced sourcing cycle time – with the average auction process taking 50 minutes – and continued operational cost savings as more purchasing events run through auctions
- Improved sourcing policy compliance and sourcing vendor management with comprehensive visibility into sourcing processes, eliminating manual tasks and simplifying approval processes
- Realized sourcing savings, with online auctions increasing competition among suppliers and driving competitive market pricing
- Improved processes and efficiencies, collaborating with multiple suppliers at the same time

“Thanks to our implementation partner InfraBeat, we deployed the SAP Ariba Sourcing solution, creating **greater transparency across our sourcing operations**, with heightened competition among suppliers online helping reduce quotes.”

Supriya Badve, Director, Badve Engineering Limited

100%

Return on investment within two months of deployment

8%–10%

Increase in operational efficiency by eliminating repetitive work

Featured Partner



SAP Ariba

Badve Engineering Limited  
Aurangabad, India  
[badvegroup.com](http://badvegroup.com)

Industry  
Automotive

Products and Services  
Automotive components  
and aggregates

Employees  
~5,000

Revenue  
Rs 34.9 billion  
(US\$467 million)

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