

How Can **Procurement in the Cloud** Make Life Easier for Food Retailers and Suppliers All over India?

One platform to optimize product supply across 11 states nationwide

Capital Foods Private Limited is one of India's fastest growing food companies, providing products and ingredients to meet a variety of cooking needs. It operates a busy procurement arm to maintain its competitive position. But increasing regulatory challenges, combined with growing supplier lists and **a need for greater enterprise-wide visibility**, ensured a system upgrade had to be the company's next step. Capital Foods needed one consolidated platform to help control spend, develop consistency for all buyers and users, and optimize internal efficiencies. With it, the company now delivers a better system for users, suppliers, and their customers too.



Capital Foods consolidates all procurement activity company-wide, creating greater efficiencies to **deliver a better service**.

With **SAP® Ariba®** solutions and support from InfraBeat Technologies Pvt. Ltd., Capital Foods successfully:

- Eliminated manual processes and related costs, through standardization on a single platform
- Delivered overall savings averaging 4% and made a valuable contribution to bottom-line results
- Automated 73% of sourcing activity, including raw-materials buying
- Developed a comprehensive onboarding system for suppliers
- Strengthened compliance capabilities and improved digital workflow
- Enabled suppliers through the creation of self-service functionality

“With the arrival of SAP Ariba solutions, we now have one centralized procurement system that helps us maintain control of indirect spend, allowing us to **increase internal efficiencies**, saving time and money as we do.”

Kabir Sahni, Chief Procurement Officer, Capital Foods Private Limited



Capital Foods Private
Limited
Mumbai, India
www.capitalfoods.co.in

Industry
Consumer
products

Employees
xxxx

Revenue
Rs 400 crore
(US\$11.3 million)

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