



Case Study



Streamlining a Managed Data Center Provider with SAP Ariba Solutions

Empowering Efficiency for a Managed Data Center Provider: InfraBeat's Success with **SAP Ariba** Solutions

InfraBeat played a pivotal role in transforming procurement, supplier management, and commerce interactions by seamlessly implementing SAP Ariba Sourcing, SLP & Commerce Automation Solutions for the client, a Managed Data Center Service Provider, resulting in optimized operations and enhanced efficiency.

Client

A leading Indian data center provider that offers hyperscale, colocation, and cloud services.

USD 1 B

Turnover

10+

Offices in India

1,000+

Workforce

20% Market Share

in India's data center market



Challenges

- Complex supplier ecosystem with diverse requirements
- Manual procurement causing inefficiencies
- Unstreamlined supplier lifecycle management (SLP)
- Inefficient commerce interactions with suppliers
- Limited insight into sourcing and supplier performance

InfraBeat Solution

- Analyzed processes and formed a cross-functional team
- Chose SAP Ariba Sourcing, SLP & Commerce Automation
- Tailored solutions to Yotta's unique needs
- Collaborated with suppliers for smooth transition
- Integrated SAP Ariba Sourcing and SLP
- Automated electronic workflows for efficiency

Business Benefits Delivered

- Enhanced sourcing efficiency and competitive bidding
- Managed supplier lifecycle and promoted collaboration
- Minimized manual touchpoints and errors
- Real-time insights for informed decision-making
- Global supplier engagement for better options
- Effective risk management and compliance support

Key Achievements



Cost-Efficient Sourcing Strategies

Streamlined procurement processes and successful supplier negotiations led to cost savings.



Globally Diversified Sourcing

Global supplier discovery expanded sourcing options for better pricing and availability.



Enhanced Supplier Collaboration

SAP Ariba SLP fostered productive supplier collaboration, ensuring performance and compliance.



Strategic Decision Empowerment

Analyzed supplier proposals, negotiated terms, and aligned with strategic objectives using SAP Ariba Sourcing.



Automated Procurement Excellence

SAP Ariba Sourcing automation reduced manual efforts, expediting data center acquisitions.



Efficient Commerce Operations

Commerce automation eased manual tasks, optimizing operational efficiency.

